## FDI Trends & Promoting Investment in the SDGs

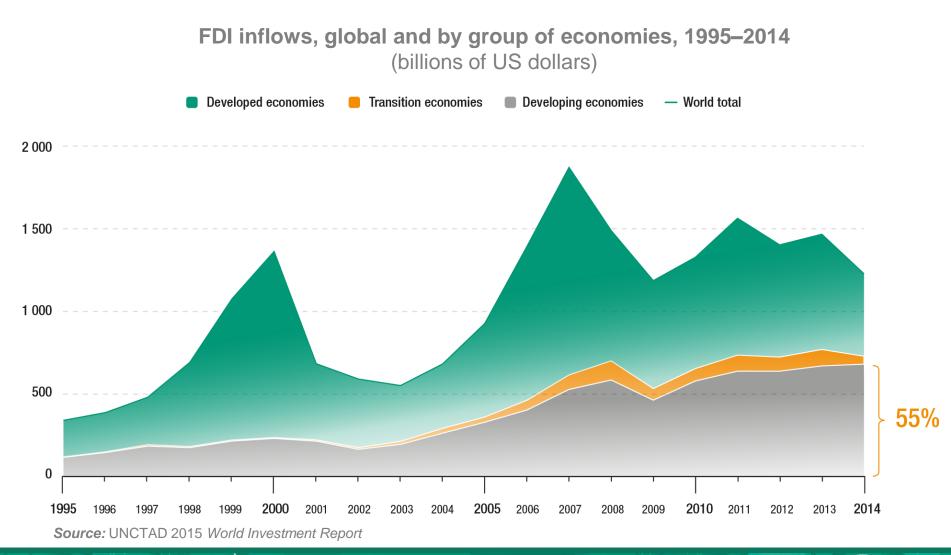
Paul Wessendorp Chief, Investment Promotion Section UNCTAD

8 December 2015, Geneva





#### Global FDI flows declined in 2014

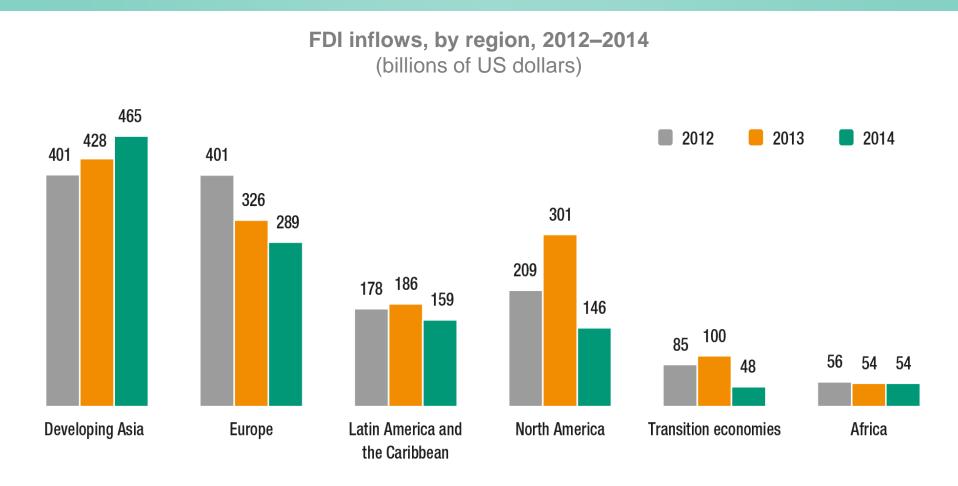




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### Asia drives the increasing developing-country share



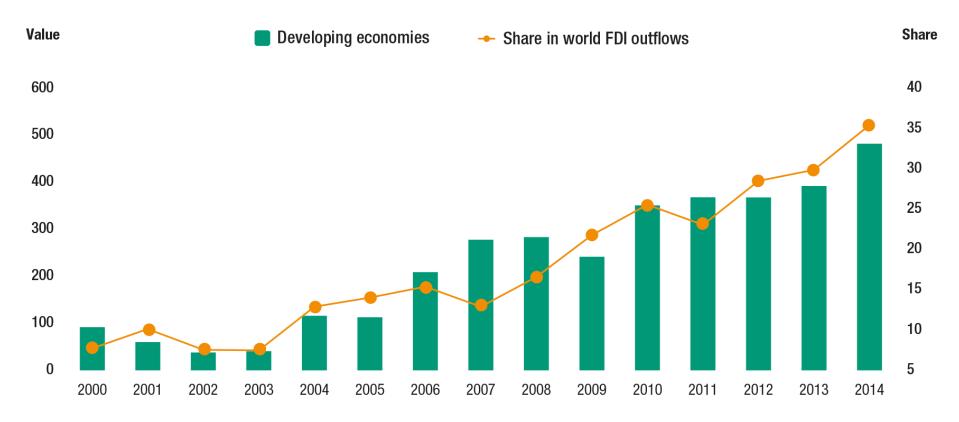
Source: UNCTAD 2015 World Investment Report

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### Outward FDI from developing economies at record

Developing economies: FDI outflows and their share in total world outflows, 2000–2014 (billions of US dollars and per cent)



Source: UNCTAD 2015 World Investment Report

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### FDI recovery is in sight

Developed economies should see a large increase in flows in 2015 Flows to developing economies will remain high

#### Projections of FDI flows, by group of economies (Billions of dollars and per cent)

	Averages				Projections		
	2005–2007	2009-2011	2013	2014	2015	2016	2017
Global FDI flows	1 397	1 359	1 467	1 228	1 368	1 484	1 724
Developed economies	917	718	697	499	634	722	843
Developing economies	421	561	671	681	707	734	850
Transition economies	60	81	100	48	45	47	53
	Average growth rates		Growth rates		Growth rate projections		
Memorandum	2005-2007	2009-2011	2013	2014	2015	2016	2017
Global FDI flows	40.1	3.1	4.6	-16.3	11.4	8.4	16.2
Developed economies	48.2	3.0	2.7	-28.4	23.8	13.9	16.7
Developing economies	26.1	4.8	5.0	1.6	3.3	3.9	15.8
Transition economies	48.0	-1.1	17.0	-51.7	-2.3	5.3	12.3

Source: UNCTAD.

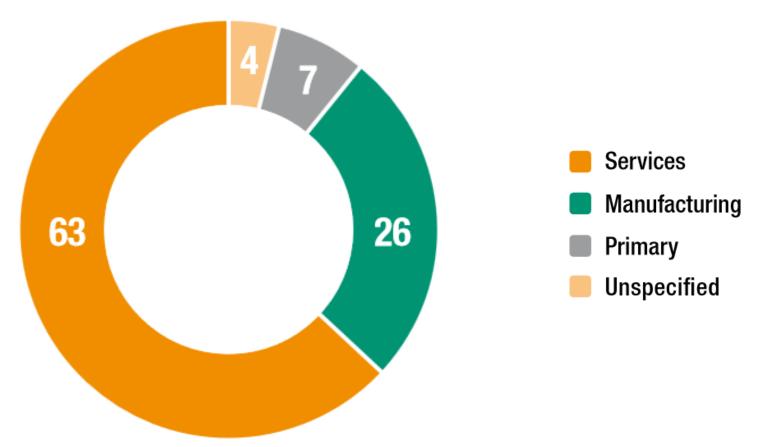
*Note:* Excludes Caribbean offshore financial centres.

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### The role of services in global FDI is prominent

Global inward FDI stock by sector in 2012 (per cent of total value)



Source: UNCTAD FDI/MNE database, (www.unctad.org/fdistatistics)

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### FDI is the largest source of development finance

800 FDI 700 600 500 Remittances 400 300 **ODA** 200 100

FDI, remittances, and ODA to developing economies<sup>a</sup>, 2000–2014 (billions of US dollars)

2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014

**Source:** UNCTAD (FDI and remittances) and OECD (ODA) <sup>a</sup> Excluding the Caribbean financial centres

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### UN Sustainable Development Goals (SDGs)

Decided in September 2015

UN SDGs for 2030 focus efforts in fighting poverty and addressing global development and environmental challenges

#### Sustainable Development Goals

Goal 1. End poverty in all its forms everywhere

Goal 2. End hunger, achieve food security and improved nutrition and Goal 11. Make cities and human settlements inclusive, safe, resilient promote sustainable agriculture

Goal 3. Ensure healthy lives and promote well-being for all at all ages Goal 12. Ensure sustainable consumption and production patterns

lifelong learning opportunities for all

Goal 5. Achieve gender equality and empower all women and girls

Goal 6. Ensure availability and sustainable management of water and Goal 15. Protect, restore and promote sustainable use of terrestrial sanitation for all

Goal 7. Ensure access to affordable, reliable, sustainable and modern energy for all

Goal 8. Promote sustained, inclusive and sustainable economic growth, full and productive employment and decent work for all

Goal 9. Build resilient infrastructure, promote inclusive and sustainable industrialization and foster innovation

Goal 10. Reduce inequality within and among countries

and sustainable

Goal 4. Ensure inclusive and equitable quality education and promote Goal 13. Take urgent action to combat climate change and its impacts

Goal 14. Conserve and sustainably use the oceans, seas and marine resources for sustainable development

ecosystems, sustainably manage forests, combat desertification, and halt and reserve land degradation and halt biodiversity loss

Goal 16. Promote peaceful and inclusive societies for sustainable development, provide access to justice for all and build effective, accountable and inclusive institutions at all levels

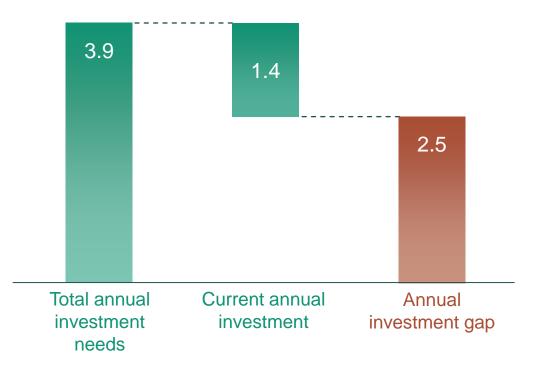
Goal 17. Strengthen the means of implementation and revitalize the global partnership for sustainable development

Source: United Nations



### The SDGs will need to bridge a large investment gap

Estimated annual investment needs in key SDG sectors in developing countries, 2015–2030 (trillions of US dollars, annual average)



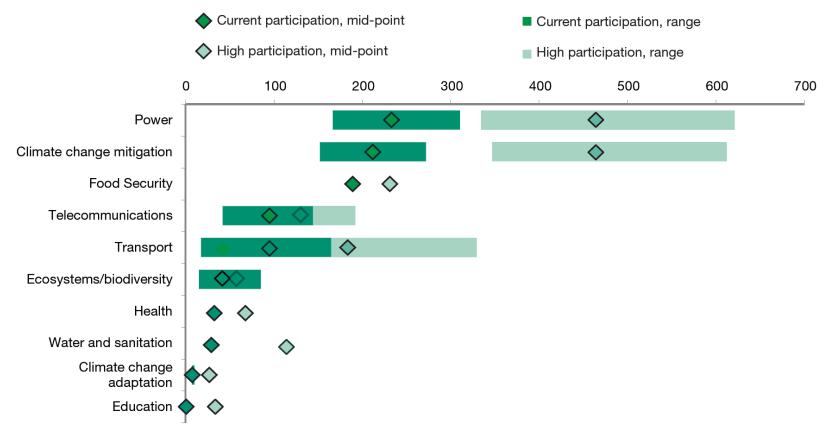
Source: UNCTAD World Investment Report 2014

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### The potential for private sector investment is significant

Potential private-sector contribution to investment gaps at current and high participation levels (billions of US dollars)



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Source: UNCTAD World Investment Report 2014



### Promoting SDG projects

New targets – new approaches – new challenges for IPAs

Broaden IPA's network of in-country partnerships

Broaden contacts with potential investors

Develop pipelines of bankable SDG projects, *incl. green projects* 

Regional cooperation between governments and their IPAs

Develop in-house expertise

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Build partnerships with outward investment agencies (OIAs)



## An Overview of UNCTAD's Investment Promotion Programme





### Why do countries promote investment?

## Governments actively promote FDI to their countries for many reasons, including:

To improve the **country's image** and correct **market failures** that prevent the host economy from fully realizing its FDI potential

To **maximize positive spill-overs** through targeted interventions, as benefits from FDI are not automatic

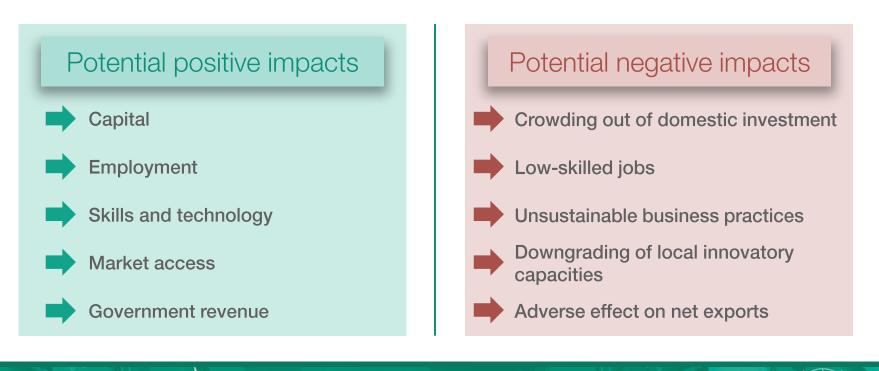




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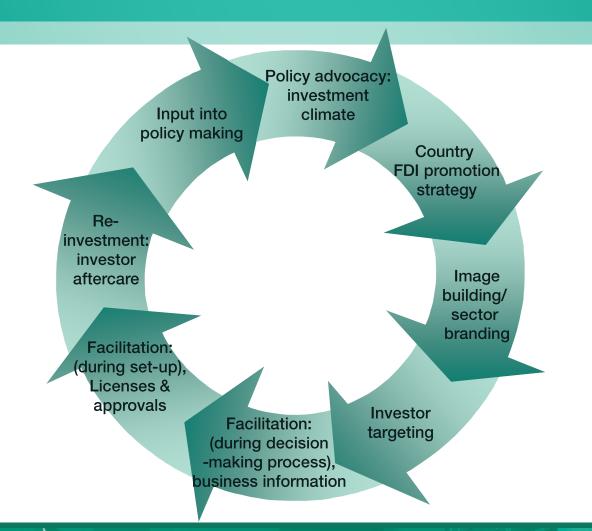
## Potential impact of investment

FDI can have both **positive and negative impacts** on the economy. Through their investment promotion activities, governments should aim to increase the former and mitigate the latter.





#### The role of IPAs



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## UNCTAD Division on Investment and Enterprise

Research and consensus building on international investment and enterprise issues	WIR: World Investment Global Investment Glo Information System	Investment, Ente (incl	F: World Investment erprise and Develop luding IPA Awards, M IIAs (Pink series, issues notes)	pment Commission	Investment Network ISAR Accounting and CSR Responsible Investment	
Policy Frameworks on Investment and Enterprise for Sustainable Development		Sustainable Development (IPFSD)Framework (EPF)"Putting in place the right investment policies and institutions to promote development""Building capacity to market investment climate and opportunities""Reducing administrative hurdles for investors and local business""Maximizing bener the local econom supporting loc enterprise		"Maximizing benefits for e the local economy by stors supporting local		
Technical Assistance in the area of investment and enterprise	Investment Policy Reviews (IPRs) and IPR follow-up and implementation support, including FDI Statistics and IIAs	IPA advisory and iGuides (investment promotion support)	eRegulatio (transparen and simplificatio administrat procedures investors a local busine	ncy Development, Business n of Linkages, ive Empretec for entrepreneurship nd training,	Accounting Development Tool, accounting and reporting training	



#### **DIVISION ON INVESTMENT AND ENTERPRISE**

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- **1.** Investment promotion advisory services
- 2. Investment promotion training
- **3.** Investment guides
- 4. Publications on investment promotion
- 5. greenFDI.org platform
- 6. Business linkages programme
- 7. UNCTAD's Investment Promotion Awards
- 8. UNCTAD's World Investment Forum





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## 1. Investment promotion advisory services

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**Investment promotion advisory services** help create a policy and institutional framework as well as a strategic approach for attracting and retaining FDI for sustainable development.





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**Investment promotion training** builds capacities among professionals and diplomats on investor targeting, aftercare, and policy advocacy as well as on the promotion and facilitation of new business opportunities to green the economy.



#### FACTS

Every year, more than 200 investment promotion professionals and diplomats from countries around the world benefit from this training.

90% of them evaluate the workshops as beneficial for their work.



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#### 3. Investment guides

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**Investment guides** both paper-based and web-based (*iGuides*), jointly developed with Governments, provide investors with key information on the business environment of a specific country or region: regulations, taxes, and main costs and prices, plus experiences of established investors and investment case studies.





#### FACTS

3 online or paper Investment Guides are produced every year, with a total of 29 Investment Guides to date, covering individual countries, regions, and groupings, including guides for LDCs, the East African Community, and the Silk Road region.



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**Investment promotion publications** and newsflashes help investment promotion professionals learn about investment promotion strategies, best practices, and trends. Special emphasis is put on green and sustainable sectors.





OUTWARD INVESTMENT AGENCIES



- 1. Investment promotion advisory services
- **2.** Investment promotion training
- 3. Investment guides
- 4. Publications

#### 5. greenFDI.org platform

- 6. Business linkages programme
- 7. UNCTAD's Investment Promotion Awards
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**greenFDI.org** is an online platform providing investment promotion stakeholders with an extensive library of recent publications on attracting low-carbon investment, as well as information about a global IPA network, recent workshops organized by UNCTAD, and upcoming events.

#### FACTS

Up to 1,000 unique users access the greenFDI.org platform every month





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8. UNCTAD's World Investment Forum

**UNCTAD's Investment Promotion Awards** are presented annually to recognize the achievements of best-practice IPAs in a variety of areas and contribute to the dissemination of these practices among the investment promotion community.





Since 2002, **46** IPAs have received Investment Promotion Awards from UNCTAD for their outstanding achievements.







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#### 8. UNCTAD's World Investment Forum

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UNCTAD organizes and contributes to **high-level international meetings** to help investment promotion stakeholders discuss investment policies and share strategies.



UNCTAD's **World Investment Forum** is a biennial, multistakeholder meeting which provides a global platform for investment stakeholders at the highest level to promote investment flows that contribute to sustainable and inclusive development.





#### UNCTAD's Investment Promotion Programme

# Thank you!

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